**Brand New Kits** 



6 monthly swap



Pay monthly or annually



**Extras Box** 



**Emergency** Restocks





**Training Discounts** for ALL Staff



Free Shipping on all online orders



**Audits direct to you** 



**Continued Support** 



No lock in contracts



Compliance Guaranteed



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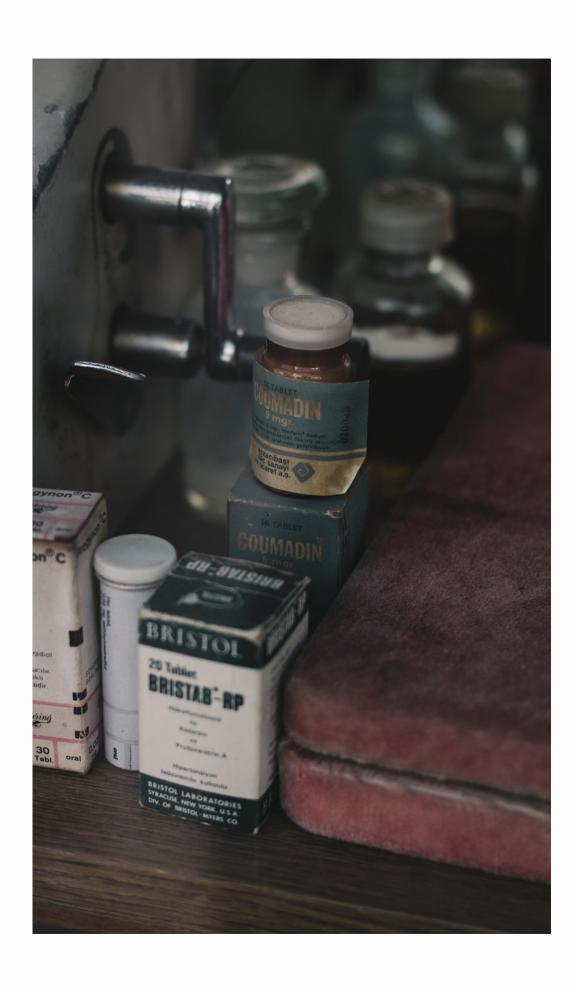
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### OUR JOURNEY KIT MANAGEMENT

We'll be honest - our journey into first aid kit restocking was more accidental than intentional.

Adam and Ben started ACTWELL with a mission to empower through training led by seasoned emergency service pros. We are incredibly proud of our expansion over the years whilst maintaining our core values in how and why we teach. However, we weren't happy with one arm of the business – kit restocking.

ACTWELL began providing restocking services simply because some clients asked us to. So, we provided the service ad hoc but knew it did not align with how we do things.

So, we had a choice: either remove the service from our scope or create something far greater. There are no surprises here; we've gone all in.

#### THE OLD WAY VS. THE NEW WAY



**OLD WAY** 

**NEW WAY** 

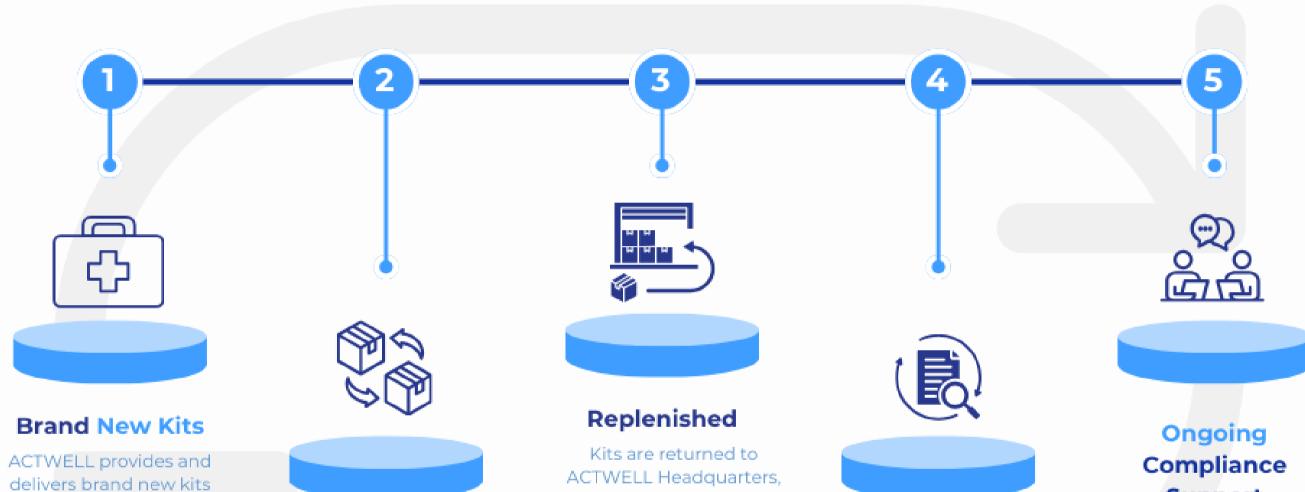


- Restocking old, poorly set out kits
- Unpredictable costs,
- Outdated kits
- Staff unable to find what they need in an emergency
- Multi-hour...sometimes multiple-day audits
- No tracking of first aid stock
- No data tracking of useage of kits.
- Poor compliance between audits

- All-inclusive pricing
- No unexpected costs
- New, easy to manage and use kits
- Compliance managed by professionals in the space
- Useage data provided to you
- More frequent audits
- High value extras
- Flexible payment options
- No lock in contracts

## HOW IT WORKS

NO MORE KIT CHAOS™



#### **Identical Swap**

direct to you, with all the

additions to get the most

out of your service

At 6 months, the team will perform an identical kit swap out provided on site. You're left with

ready to use kits!

audited, replenished. We ensure consumable have extended shelf life, and any damaged, open items are replaced. We apply easy break, tamper evident tags the kits.

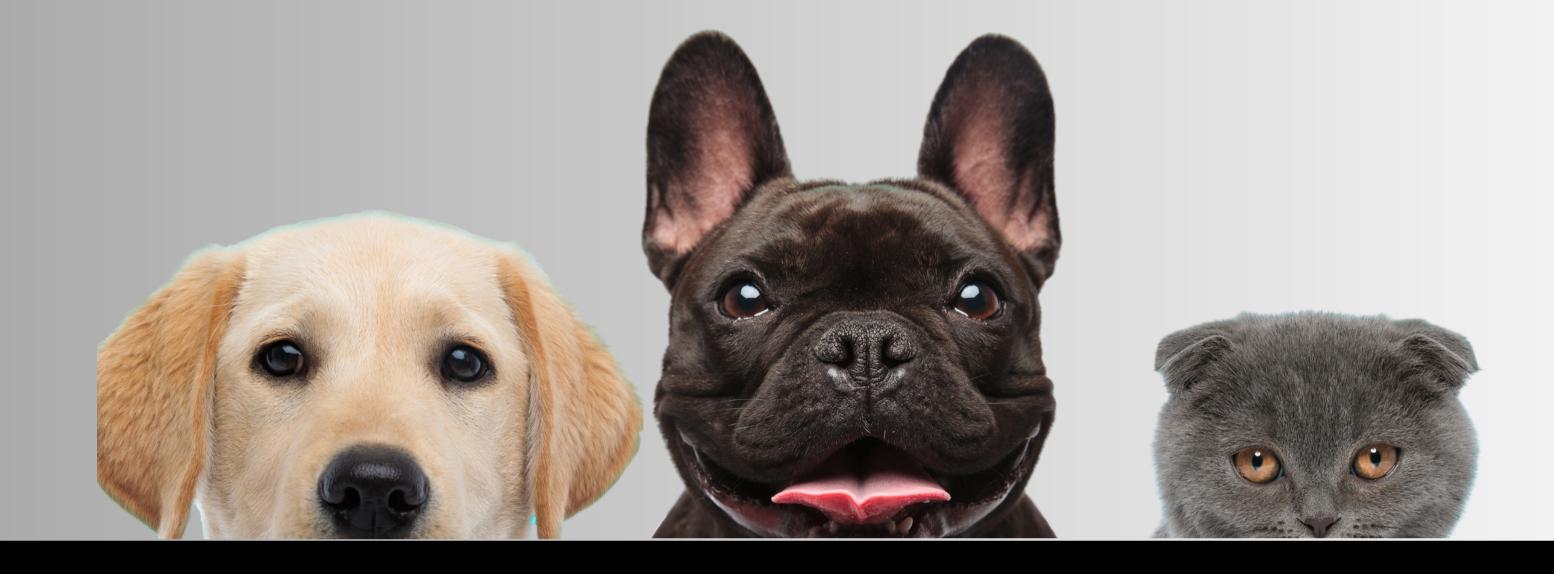
The kits are then, ready to return to operations

#### **Audit & Report**

After your kits have been assessed and restocked. the ACTWELL Team will prepare a usage report that will be sent to youfor your records

#### Support

We'll keep track for you. The ACTWELL Team will book in for your audit ahead of time so you remain compliant, and provide the occasional check in, and available for you for any assistance



#### TIERS

ACTWELL has carefully designed 3 tiers of Kit Management, There is an option for every workplace.

#### **BASIC**

The equivelant to **Traditional Restocking** (just with new kits!)

#### **ESSENTIAL**

Complete compliance management alongside new kits. Training discounts applied.

#### **PREMIUM**

Designed for high use kits, high risk workplaces. Training discounts applied.



#### BASIC FROM \$24/month

The equivalent to Traditional Restocking - just better.

- Brand new kit
- 12 monthly kit swap with an identical kit
- Free shipping on extra consumables between restocks
- Work Health & Safety Compliance Guaranteed
- ✓ No lock in contracts

#### **ESSENTIAL**

#### FROM \$39/month

The perfect kit and training package

- ✓ Brand new kit
- 6 monthly kit swap with an identical kit
- ✓ 6 monthly audit report
- ✓ Work Health & Safety Compliance Guaranteed
- ✓ Free unlimited shipping on consumables between restocks
- Extra's Pack (replenished at audit)
- ✓ 10% Training Discount for all staff
- ✓ 2 Emergency Call Outs
- ✓ No lock in contracts

## PREMIUM FROM \$78/month

Our all-inclusive, top tier

- Brand new kit
- 6 monthly kit swap with an identical kit
- 6 monthly comprehensive audit report and risk assessment
- ✓ Work Health & Safety Compliance Guaranteed
- Free unlimited consumables between restocks
- Free unlimited shipping on all orders
- Extra's Pack (replenished at audit)
- 4 Emergency Call Outs
- Priority Contact Line 7 days a week
- ✓ Dedicated account manager
- √ 15% Training Discount for all staff
- ✓ No lock in contracts

ACTWELL's Basic Tier revolutionises traditional first aid kit restocking, offering a straightforward and dependable management solution. This tier is perfect for *low-risk* workplaces, that also have the capacity to dedicate staff to interim checks and restocking in the event of the kits usage between ACTWELL's scheduled audits and swaps.

In line with the First Aid in the Workplace Code of Practice (2020), advises a minimum annual audit for unused kits. Our Basic Tier provides the foundations of First Aid compliance in the workplace.

For Basic, ACTWELL will roll out the required amount and type of first aid kits for your workplace. Every 12 months, these will be swapped out with an identical, replenished kit. To aid in your kit management, ACTWELL provides a comprehensive 12-month plan, complete with kit-specific checklists and tamper-evident tags for easy monitoring of kit usage.

Additionally, we offer free shipping on any extra consumables needed between swaps. This service is our contemporary answer to traditional restocking, designed to simplify your first aid kit management without compromising on quality or compliance.

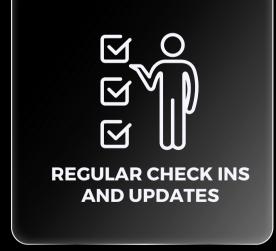
## BASIC INCLUSIONS











# NO MORE KIT CHAOS<sup>TM</sup> ESSENTIAL

The Team at ACTWELL spent many months tailoring the Essential tier to address every one of the pain points our clients face with First Aid Kit Management. This tier combines superior products, thorough compliance management, and exceptional value, all designed for businesses that prefer to entrust their first aid needs to specialists.

The Essential Tier is ideal for companies that prefer to focus on their core business without compromising on first aid preparedness. It offers a range of flexible payment options, including monthly automatic payments and annual plans, with no lock-in contracts, allowing you to choose what best suits your organisation's changing needs.

#### ESSENTIAL INCLUSIONS

**Predictable Costs:** Enjoy an all-inclusive cost structure with no hidden surprises. Each restock includes an Extras Box, filled with high-use consumables customised for your workplace.

**Emergency Restocks**: Two emergency restocks per year for each site, ensuring swift replacement of kits within 24 hours of notification, available seven days a week.

**Training Discounts:** A 10% discount on all our training courses for your staff, applicable to both private and public courses, as well as ACTWELL Fire Training, to keep your business compliant and prepared.

**Exclusive Online Store Access**: As NMKC Members, enjoy *free shipping* on all orders from our online store, which is conveniently categorised and includes our full inventory.

**Minimal Disruption**: We value your time, so we conduct most of our work at ACTWELL Headquarters and keep check-ins to a minimum, with a preference for your chosen contact method. We manage your due dates and schedule swaps at convenient times.

Continued Support: Between audits, the ACTWELL Team is contactable via your unique QR code, and here to help with whatever you need.

**Extra's Box:** Go through more bandaids or splinter probes than most workplaces? Or perhaps soft tissue injuries are common and instant icepacks are a higher use item. Whatever your workplace, ACTWELL will provide an Extra's Box with some of these extras to ensure you've got some backups right there with you, before they're required. The Extra's Box is replenished every audit (6 months), and tailored to your needs based off the last six months.

#### ESSENTIAL INCLUSIONS

















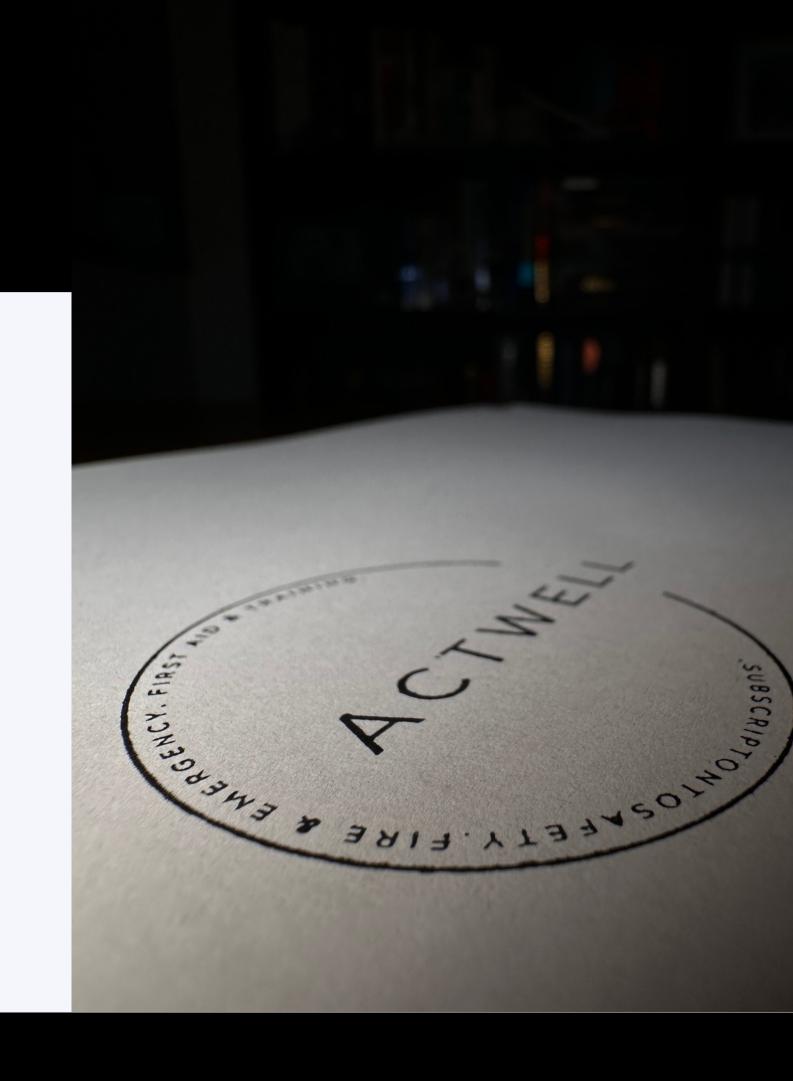




# NO MORE KIT CHAOSTM PREMIUM

The Premium Tier is specifically designed for businesses that require an advanced level of first aid kit management. Premium is designed for *higher risk* organisations with *high consumable usage* seeking a dedicated team of specialists to handle every aspect of their first aid requirements, allowing them to concentrate on their primary business operations with full confidence in their first aid preparedness.

Premium has all the inclusions of Essential, with an enhanced set of additions.



All the benefits of Essential, with an enhanced structure that is designed for high risk, high use workplaces.

- Four Emergency Restocks Per Year: For each site, ensuring rapid response and kit replacement within 24 hours, seven days a week.
- Unlimited Free Shipping and Consumables: Enjoy unlimited access to essential consumables with free shipping, ensuring your kits are always fully stocked. Consumables that are located in your kits are unlimited and are included within your Premium membership.
- Priority Contact Line and Dedicated Account Manager: Receive immediate, personalised assistance and expert management of your first aid needs.
- 15% Discount on All Training: Benefit from a substantial discount on all our first aid and fire training courses, both private and public, to keep your staff skilled and compliant.
- Comprehensive Audit Reports and Risk Assessments: Every six months, receive detailed evaluations of your first aid compliance and safety

#### PREMIUM INCLUSIONS



























#### FREQUENTLY ASKED QUESTIONS

## Which tier is right for my organisation?

Basic Tier: Ideal for Low-Risk, Workplaces
Designed for workplaces characterised by low risk
and minimal first aid kit usage, and have staff who are
able to dedicate time to audits, checks and restocks
between the minimum required 12 month audit.

**Essential Tier**: Comprehensive Compliance and Kit Management - the choice for majority of organisations

The Essential Tier is tailored for workplaces seeking to fully delegate their first aid compliance and kit management responsibilities to ACTWELL.

**Premium Tier**: For High-Demand, High Risk Workplaces

Our Premium Tier is crafted for workplaces with intense first aid kit usage, where replenishing supplies and responding to emergencies are frequent. The premium tier is designed for a very specific type of workplace, that many organisations do not require.

### Is this service available to individuals and private homes?

At this time, it is unlikely these options are of value to individuals/private homes. However, we are happy to provide guidance on kit options right for you. Our easy online store and same day shipping provides an easy restock option.

#### What happens with my old first aid kits?

We encourage you to repurpose or donate the kit to someone. However, ACTWELL will dispose of your kit/donate any accepted items to Wires Wildlife Rescue for animal use.

#### Are there different kit types to choose from?

Yes! There are currently 5 kit types available.

## How does the training discount apply?

For organisations on Essential and Premium Tiers, a minimum of one (1) Standard Workplace Compliant First Aid Kit must be included to access the training discount.

The discount will apply after 1 month using the service to all staff bookings. For those who pay annually, the discount is available immediately.

The service **must be active** at the time of booking and at the time of delivery to receive the discount.

The discount is not applicable in conjunction with other discounts.

## Can I pay month to month or annually?

Yes! For Essential and Premium, monthly subscription is available. However, a significant discount is available to annual billing cycles.

The Basic Tier is not available on a month to month basis.

#### FREQUENTLY ASKED QUESTIONS

#### Are there any exit fees?

No. However, there are fees if you wish to keep the kit associated, these fees **only** apply if the duration is less than 18 months.

#### **Cancellations**

- < 6 months = 100% RRP of the KIt
- < 12 months = 75% RRP of the Kit
- < 18 months = 50% RRP of the Kit

Over 18 months, you are not required to pay anything to keep the kit we provided. You can also resume the service at any time if you choose.

If you prefer to return the kit, you are able to do so at no cost.

## Do I have to collect all the kits prior to the audit for exchange?

Not at all! Whilst you are welcome to do this, you are not required to. We will happily travel around the site exchange the identical, refurbished kit so the kit remains operational at its location.

## Can I label the new kit or make personal changes?

As the kit you receive will become part of a cycle of replenished kits, they are unable to be labelled or changed. However, if required for your workplace, ACTWELL will happily provide approved tags for your workplace to label which can be removed and replaced at audit time.

#### How do I know I'm due for an audit?

Leave that up to us! We will make a tentative booking for the next audit whilst we are on site with you. I month prior, we will confirm the date with you and any changes you may require!

ACTWELL will keep track for you, to ensure you remain WHS Compliant, and can worry about one less thing!

### Does ACTWELL still sell kits without the service?

We sure do! You can order on our online store.

#### What is the Extras Box?

The Extras Box is provided at the delivery and 6 monthly to those on Essential and Premium tiers.

The Extras Box contains a site specific range of items, we have hand chosen for your organisation. For example, an early age education facility, the extras box could contain things like fun, junior bandaids, instant ice packs, and triangular bandages.

## I am unsure on how many and what type of kits we require

No problem! That's what we are for!

Often, businesses have an adequate number or surplus of kits, but they are poorly stocked and unorganised.

We are happy to visit your site in order to advise on optimising your first aid kits. We take into account the size, type of work being performed and number of staff and visitors at the site.

Our goal is to optimise your kits and their locations, this does not necessarily mean more!

#### FREQUENTLY ASKED QUESTIONS

#### How do I order extras or request an emergency restock?

Easy! Your kit has a unique QR code to scan, taking you directly to a page of options:

- Order consumables
- Request Emergency Restock
- Contact Us

Your QR code gives you exclusive access to the No More Kit Chaos Store, where you can order items specifically by the type of kit you have, even by the specific module!

Free Shipping is automatically applied to the store on all orders.

Requesting an emergency restock is available to Essential and Premium Tiers, and an easy fill out form is available. Here you are able to request a full swap of a kit within 24 hours of notification (usually much quicker). You can also request a call back on the form.

#### Do you offer the service interstate?

We offer a modified model for interstate businesses. Fill out our contact form to get in touch!

## Why won't ACTWELL restock old kits anymore?

At ACTWELL, we pride ourselves on ensuring the highest quality of everything we do. As we are unable to control the compliance and consistency of the kits, we no longer restock those kits. Customers are still able to visit our online store to have products shipped to you, if you wish to restock your own kits.

## I don't want new kit/s. Can you still restock my old kit?

We no longer restock old kits that are not part of ACTWELL's identical swap service.

However, for those who would prefer to restock their own kits, we still offer our online store with all items (plus more!) you may need for any type of workplace.

### We already have the kits on offer. Can I use the service with those?

Provided the kits are one of our approved kits, and are as new, we are happy to assess them to be included. If they are able to be included, there will be no fee at any point to keep the kits, should you choose to pause or cancel the service.

#### FREQUENTLY ASKED QUESTIONS

## Our kit was damaged or contaminated during an incident. Will we be charged?

No! Provided the damage or contamination was genuinely the result of a first aid incident at the workplace, ACTWELL will swap your kit out without charge.

#### What is the tamper evident tagging?

When you receive your kits, the ACTWELL Team has checked, stocked and ensured nothing in your kit expires within 18 months.

We place easy break tags on modules and kits so that everyone is able to identify whether a kit has been opened and is then deemed used.

This simply assists with checks you may perform between audits and also gives us a quick visual at audits or emergency restocks.

Breaking of the tags will have no consequence or effect on your service cost.

#### Can you visit my site to help us identify our needs?

Absolutely! The ACTWELL Team will happily attend your facility in order to help optimise your first aid in the workplace. We are then able to provide an obligation free quote.

## If our kits are tamper tagged, how do we know what they contain?

Easy! You will have a list on the kit, on each module and also a more in depth familiarisation guide within your welcome pack (also accessible online).

ACTWELL will also happily provide an untagged familiarisation kit for 3-5 days to ensure everyone at your workplace has had a chance to look, open, and dig around in the new kits and their contents to ensure your team is 100% confident!

## I've used all of my emergency call outs, is there a charge for extras?

If you have used your limit of emergency call outs for the year, you can still request another. If you require replacement within 24 hours, there will be a flat fee of \$250 (up to 2 kits exchanged on site).

If you require a non-emergent full kit swap, please contact us through your QR code.

Non-emergent (within 3 business days) full swaps outside the emergency call outs incur a \$100 fee.

If you only require a single module, or a small amount of consumables, please order through the No More Kit Chaos Store, to have those items sent to you the next business day. (Free Shipping applies)





#### CONTACT US

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